



RUSING LOPEZ
& LIZARDI
ATTORNEYS AT LAW



Timothy J. Reckart

EQUITY PARTNER

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Jonathan Saffer's practice has concentrated in all aspects of commercial litigation, finance and business law.

He has soundly addressed legal matters pertaining to entity formation, capital structure, venture capital, private equity financing, private mergers and acquisitions, product distribution agreements, e-commerce service agreements, joint ventures and strategic alliances, compliance with securities law in private equity transactions, corporate governance, intellectual property licensing, equity-based compensation and commercial leases.

His background as in-house general counsel for a venture fund and for emerging companies particularly suits him to serve as an outside general counsel for investors and emerging companies. Tim understands how to balance commercial realities while meeting his clients' needs.

Professional Affiliations & Bar Activities

- Certified Licensing Professional, Licensing Executive Society, 2008-present
- NAMWOLF, Intellectual Property PAC, 2014-present
- NAMWOLF, Transactional PAC, 2014-present
- Member, Pima County Bar Association

Publications & Speeches

- NAMWOLF, Business Meeting 2016, "The Intersection of IP and Employment Law"
- NAMWOLF, Annual Meeting 2015, "The Paper Chase: Key Contract provisions"
- Every Business Lawyer Should Know"
- Lecturer, James Rogers' School of Law at the University of Arizona, Intellectual Property Transactions
- Tim's article, "Are Royalty Structures in Hybrid Licenses about to Get Simpler?" was cited in the petitioner's brief submitted to *Kimble v. Marvel Enterprises* before the U.S. Supreme Court

Representative Matters

EDUCATION

- J.J.D., Stanford University (1983)
- M.B.A., Stanford University (1983)
- M.S., Nuclear Engineering, University of California at Berkeley (1979)
- B.S., Nuclear Engineering, Massachusetts Institute of Technology (1978)

ADMISSIONS

- Arizona State Bar
- Washington, D.C. Bar
- Registered Patent Attorney with the United States Patent & Trademark Office
- United States District Court, District of Arizona
- United States Tax Court
- Certified Licensing Professional and Member, Licensing Executives Society
- Pima County Bar Association

CONCENTRATION

- Intellectual Property Transactions and Licensing
- SaaS and Cloud-based Service Agreements
- Formation & Venture Financing for Emerging-Growth Companies
- Private Financing & Securities Transactions
- Private Mergers & Acquisitions
- General Corporate and LLC Law
- General Commercial Law

- Lead counsel to Cancer Prevention Pharmaceuticals, Inc. in drafting and negotiating a licensing agreement with Tillots Pharma AG for CPP 1X/Sulindac In Europe and Japan
- Drafted and negotiated licenses for (> \$1B annual) drugs Vimpat® and Shingrix®
- Drafted and negotiated clinical trial agreements for CPP's multisite clinical trial for DFMO
- Lead counsel to Research Corporation Technologies, Inc. in drafting and negotiating a license and development services agreement with VTU Technology GmbH for Pichia Glycoswitch®
- Lead counsel for a materials R&D development corporation in drafting and negotiating a worldwide patent and know-how license with a large metal producer for technology around new processes to produce specialty metals
- Principal counsel for drug development consortia established and managed by Critical Path Institute
- Lead counsel to a European company in establishing a U.S. based joint venture with an international optics company
- Lead counsel to a retail transaction software company in the negotiation of an acquisition of all assets by a national retail software firm
- Lead counsel to national auto parts recycling company in the negotiation of a strategic joint venture with a national automobile data and analytics company
- Principal architect for SaaS agreement templates for a national auto repair data center
- Lead counsel to various clients in multiple preferred stock financings of development stage companies variously in the pharmaceutical, medical device, SaaS, or AI space
- Lead counsel to a Swedish private equity group in the acquisition of all assets of a veterinarian product manufacturer
- Lead counsel to Research Corporation Technologies, Inc. in the acquisition of all equity interests in TD2, a clinical research organization

- Manufacturing, Sales & Distribution Agreements
- Patent, Trademark, and Copyright Law

PRACTICES

- Trademarks & Copyright Registration
- Equity Incentive Plans
- Contracts
- Intellectual Property Licenses
- Technology Joint Ventures & Technology Development Agreements
- Restrictive Covenants, Confidentiality/Trade Secret & Intellectual Property Rights
- Business Formation & Corporate Governance
- Technology & Emerging Company Venture Financing
- Private Placements
- Mergers, Acquisitions & Divestitures

Honors

- Martindale-Hubbell AV Preeminent Lawyer in Intellectual Property
- The Best Lawyers in America® (Corporate Law) 2018 – 2022, 2024
- America's Top 100 Lawyers 2018

Civic Activities

- Arizona Citizens Clean Elections Commission, Commissioner, 2011-2015
- BIOSA (Bioindustry Organization of Southern Arizona), 2014-present
- Advisory Board of the Lunar and Planetary Laboratory (LPL) of the Department of Planetary Sciences at the University of Arizona, 2013-present.
- Chicanos Por La Causa Advisory Board, Director, 1990-2008
- Tucson Regional Entrepreneurial Economic Taskforce, 2010
- CPLC Tucson Foundation, Founding Director, 2005-2007
- Ott Family YMCA Board of Directors, Director, 1995-1997
- Past MIT Educational Council, Alumni Interviewer, 1987-present
- Past Stanford Graduate School of Business, Alumni Interviewer
- The Loft Cinema Board of Directors, Director, 2015-present
- Tucson Regional Ballet, Performer, A Southwest Nutcracker, 1995-2009
- Tucson Regional Ballet, Performer, Cinderella, 1998 & 2009
- Thomas More Society of Southern Arizona, Vice President, Board of Directors, 2005-2006
- Michael's Episcopal Day School, Member, Board of Governors, 1996-2002